



WHITNEY PANGBURN

Marshall & Sterling

Whitney Pangburn is a Sales Executive for the Group Benefits Division of Marshall & Sterling Insurance. A 15+ year veteran of the insurance industry, she began her career working for MVP, CDPHP, and State Farm where she excelled in all facets of client servicing, account management and support along a broad spectrum of insurance product offerings.

In her role as a Sales Executive for Marshall & Sterling, Whitney has realized significant savings for her clients through her effective implementation of new strategies, account management and leveraging the use of Marshall & Sterling's preferred status with insurance carriers. Her dedicated efforts have helped her clients save money, increase staff productivity, and gain better protection from fines and penalties related to the compliance requirements under employer / HR rules and regulations.

Whitney is active in the Scotia Rotary Club, from whom she has received several awards. she serves as co-chair for the Tech Valley Young Professionals Network Community Relations Committee, which serves to provide opportunities for Young Professionals in the capital district to get involved with local volunteer activities. Finally, Whitney serves her community by mentoring for the Capital Region Sponsor a Scholar program and volunteering as a soccer coach for her daughter's soccer team.